

# **Pyrum Innovations AG**

Pyrum Innovations AG Eigenkapitalforum November 2023

PYRUM

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# Global End-of-Life-Tire (ELT) market accounts for approx. 30.9 mt p.a.

... as the tightening of the regulatory environment forces countries and corporates to take action Global ELTs in 2019 Tightening regulatory environment

Kuwait's tire graveyard with over 7 million dead tires is frequently on fire

Worldwide annual volume of end-of-life tires: **30.9 million tonnes** 

incinerated or landfilled: ~56%

Recycling gap in Germany: Today: 100.000 to/year 2025: 350.000 to/year

Sources: World Business Council for Sustainable Development (WBCSD): Global ELT Management (2019) + TU Leipzig (Azur Studie 2021)

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### Landfill Ban

The landfill of End-of-Life-Tires and shredded tires is prohibited

### **Ban on incineration**

Prohibition of burning rubber products Prohibited the use of shredded tire granulate outdoors

### **Ban of Rubber granulates**

**Summer 2023:** EU has decided to forbid the use of rubber granulates for certain uses (Grace Period of 8 Years)



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### **OEM Audits are requiring circularity grades** The market is pushing for new raw materials

### Increasing cost of CO<sub>2</sub>

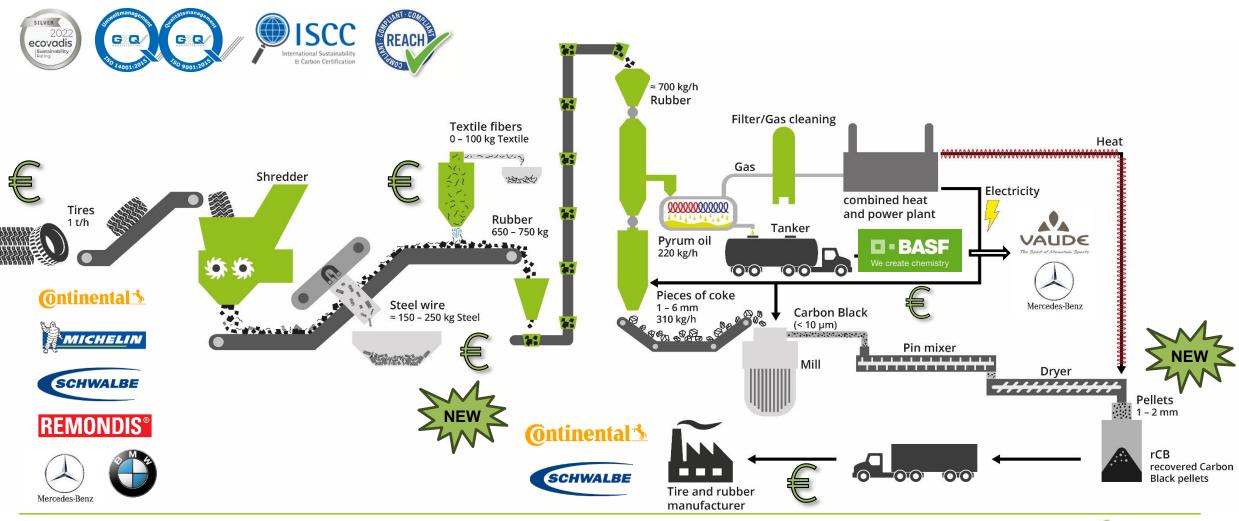
Burning tires becomes more and more expensive





# Pyrum offers patented technology with strong value proposition...

... converting rubber into several high value chemical products – thermolysis oil, carbon and gas How Pyrum creates value



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# Our history in short

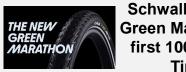
### **Key milestones**







Materialica Award with BASF and Mercedes-Benz



Schwalbe "The Green Marathon" first 100% rCB Tire



Imug ESG Rating finalized: "Very Good"

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Source: Company info

# LCA: Life Cycle Assessment

Results better than expected

Explanation

- The LCA has been made by Fraunhofer Institute between May and September 2022
- The results come from the Pyrum pyrolysis process only and cannot be compared to other pyrolysis processes
- Comparison of the CO<sub>2</sub> Eq. savings depending on different recycling processes. This means: "How much CO<sub>2</sub> is saved by the recycling process instead of using fossil fuels or raw materials?":
  - EBSPower Plant:
- + 164 kg / to used tires

- Cement plant:
- Material recovery:
- 395 kg / to used tires
  778 kg / to used tires

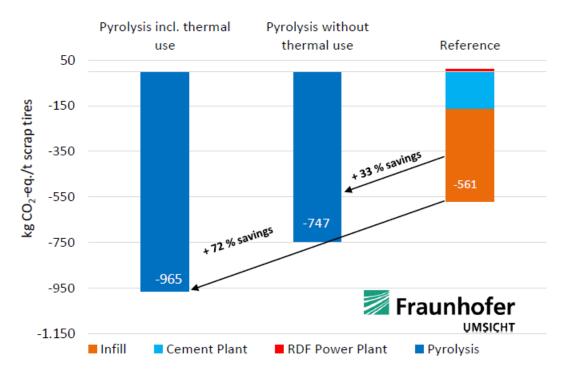
– Pyrum:

- 778 kg / to used tires
  965 kg / to used tires
  - used tires savings

244% CO<sub>2</sub>

- From a CO<sub>2</sub> saving perspective, only material recovery is approaching the results of the Pyrum process and represents a good combination.
- Combination of material recovery and Pyrum pyrolysis technology is the best solution.

### LCA graph Fraunhofer



**Source:** Maga, D.; Aryan, V.; Blömer, J. (2022): Comparative Life Cycle Assessment of Endof-Life Options for Used Tires; Fraunhofer Institute for Environmental, Safety, and Energy Technology UMSICHT



# The last important Milestone to close the loop: rCB

No rCB can be sold to the market without those certificates

Usually it takes years to get all these certificates



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NACHHALTIGKEITSRATING

RATING 2023

SEHR GUT



- Ecovadis: Silver Status
- VDA 6.3: Continental, Pirelli, Hankook, Mercedes, BMW
- ISCC+ for Oil and rCB
- ISO 9001
- ISO 14001
- IMUG ESG Certificate

### • Milestone:

- First official rCB delivery in April 2023
- 100% "in Spec" production since July 2023
- Stable "in Spec" production since August 2023





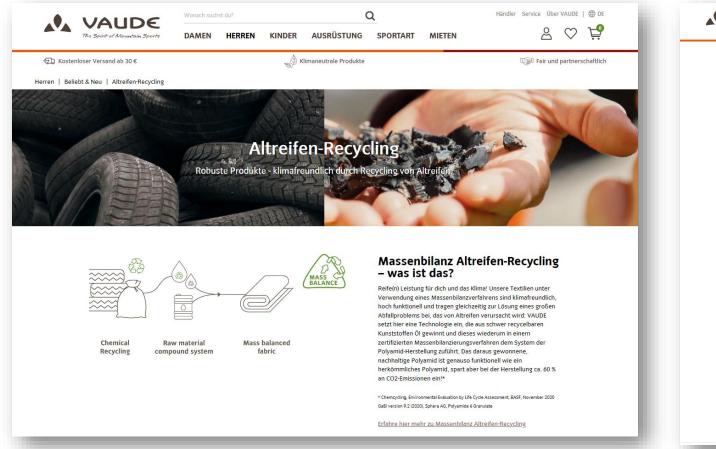






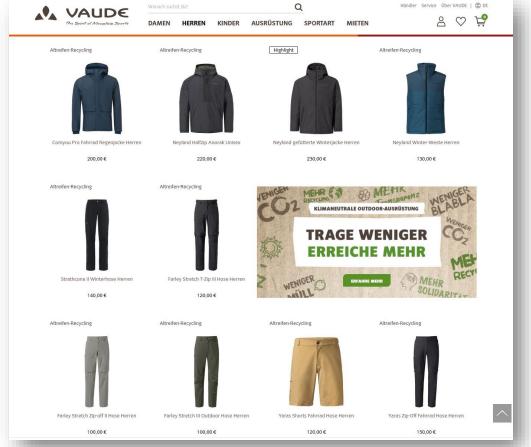
... areas of use that are already in operation

**VAUDE Outdoor Equipment and Clothing** 



Source: https://www.vaude.com/de-DE/Herren/Beliebt-Neu/Altreifen-Recycling/





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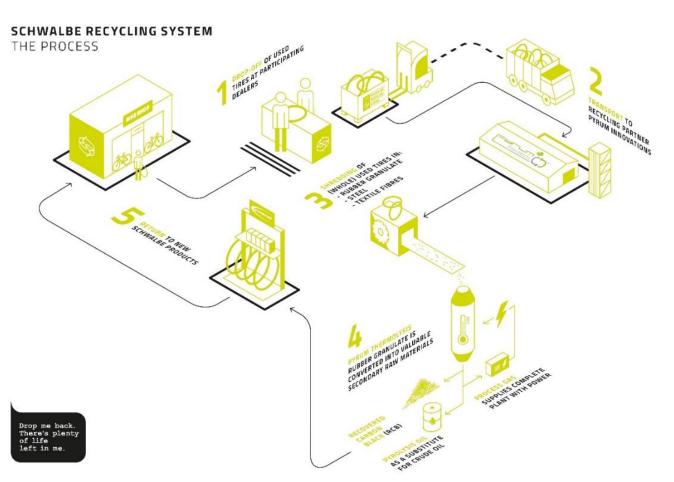
... areas of use that are already in operation Schwalbe Recycing System and "THE GREEN MARATHON"



- Already 2.100 bike stores in Germany are participating = almost 1/3 of German market.
- The first 100% Pyrum rCB tire was released at the EUROBIKE in June 2023







... areas of use that are already in operation

Mercedes-Banz door handles









... areas of use that are already in operation Continental Tires since September 2023

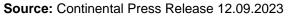
- Solid tires from Continental's tire plant in Korbach now contain recovered carbon black from end-of-life-tires
- By 2050 at the latest, Continental aims to use <u>100 percent sustainable materials</u> in its tire products
- Solid Tires produced since Calendar week 23 2023 contain Pyrum rCB









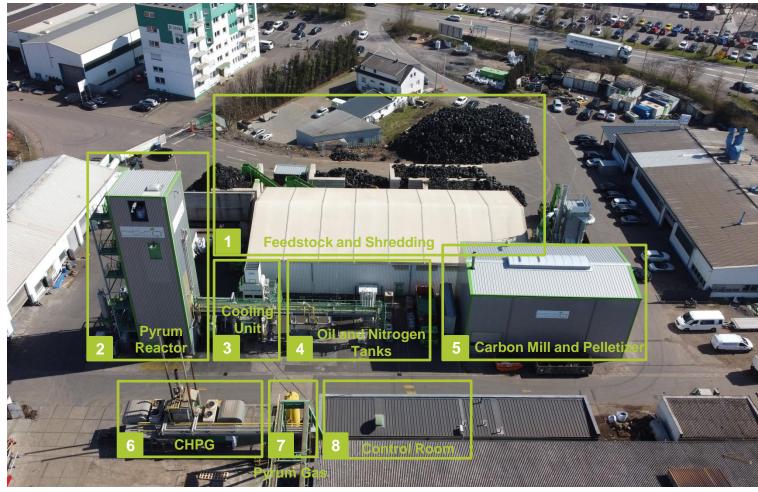




# Dillingen plant was one industrial production line for end-of-life-tires...

... and has been running on industrial scale since May 2020 with commercial sales

### Overview of the operational unit<sup>1</sup>



Notes: (1) Current capacity of 5,600 tons p.a.; (2) Patents are owned by Pyrum Innovations International S.A.; (3) In Full operation since April 2023

#### Comments

- Feedstock (end-of-life-tires) and shredding unit: granulating whole tires and separating rubber from steel and textile fibers
- Pyrum reactor: patented<sup>2</sup> main part of the Pyrum process. 25-meter-high tower transforming rubber granulates into pyrolysis oil, carbon and gas
- Standardized cooling unit to cool the whole process and all end-products
- Oil tanks (40,000 liters underground) and pumping station: to fill trucks with Pyrum oil + nitrogen
- Carbon mill and pelletizer: to transform raw carbon to commercially recovered Carbon Black (rCB)<sup>3</sup>
- Gas generator: generation of power for the Pyrum plant thanks to the produced gas from the process
- Storage and cleaning of pyrolysis gas: before it enters the gas generator
- Control room: controlling the entire plant with 2-3 persons only



# Dillingen plant consists today of 3 industrial production lines for end-of-life-tires...

... and here we have the two new lines at the Headquarter in Dillingen/Saar called TAD 2+3 Overview of the new operational unit<sup>1</sup>



#### **Comments**

- Feedstock (end-of-life-tires) and shredding unit: granulating whole tires and separating rubber from steel and textile fibers
- Pyrum reactor 2+3: patented<sup>2</sup> main part of the Pyrum process. 25-meter-high tower transforming rubber granulates into pyrolysis oil, carbon and gas
- Standardized cooling unit to cool the whole process and all end products
- Oil tanks (160,000 liters underground) and pumping station: to fill trucks with Pyrum oil + nitrogen
- Carbon mill and pelletizer: to transform raw carbon to commercial recovered Carbon Black (rCB)
- Gas generator: creation the power for the Pyrum plant thanks to the produced gas from the process
- Storage of rCB in all forms: 4 Silos of 100 m<sup>3</sup> each for crude, milled and pelletized rCB
- Control room: controlling the entire plant with 2-3 persons only
- Notes: (1) Future additional capacity of 13,200 tons p.a.; (2) Patents are owned by Pvrum Innovations International S.A.



# Building Site of Pyrum Unit 2 and 3 in Dillingen

### Impressions

Status quo lines 2 + 3 (22.11.2023)





# Building Site of Pyrum Unit 2 and 3

### Impressions

### **New Power Plant and Pyrolysis Unit**



### **Details about Pyrum Unit 2 and 3**

- Start of Building : November 2021
- Size of Building site: 8.000 m<sup>2</sup>
- **Production Capacity:** up to 6 Tons of used tires per hour (10.000 tires per day)
- Finished Parts of the Consturction:
  - Buildings:
  - Power, Water and Energy Supply:
  - Control Room and Social Building:
  - Shredding Plant for 6 to/hour:
  - Construction of Pyrolysis Unit 2+3:
  - End product Storage:
  - Cabling and controls Unit 2+3
  - Power Plant (Gas to Energy):
  - Cold ramp up:
  - Start of warm ramp up:
  - New Mill and Pelletizer

Finished since 11.2022 Finished since 01.2023 Finished since 04.2023 Finished since 04.2023 Finished since 04.2023 Finished since 04.2023 Finished since 05.2023 Finished since 09.2023 Finished since 10.2023 Started in Nov. 2023 2024

- Complete Building time: 21 months (Planned 18 months)
- Delay: 3 months (under the current supply chain conditions)



# **Research & Development**

### Result overview from completed projects



#### Project duration: Jan '21 – Jun '23

- Basic & detail engineering of a continuous and automated demonstration plant for recycling of carbon-fiber-reinforced plastic (CFRP)
- Installation of an operating container incl. machine, lock and control room
- Successful commissioning and operation of the demonstration plant

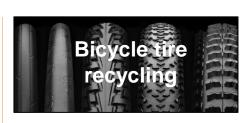
First time holistic recycling of CFRP





- CFRP from car

- ✓ Sustainable supply of rCF due to substantially lower CO₂ emissions compared to new production
  - Already in this plant size



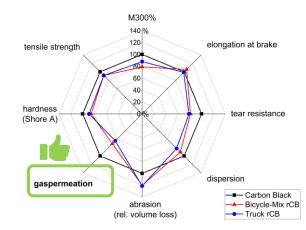
The project aims at creating, developing, and optimizing a full value chain:

Setup of the **first collection system** for bicycle tires Optimization of **bicycle tire pyrolysis** Implementation of bicycle-rCB into inner tubes

### Major milestones since July 2022:

Optimization of the **pyrolysis** process conditions Optimization of the rCB refining process Introduction of **new rCB type** in rubber compounds Performance test of inner tube demonstrator







- ✓ Lower gaspermeation ✓ Less use of fossile resources
  - More sustainable

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- **Pyrolysis** 
  - recycled carbon fiber (rCF)

Bundesministerium für Wirtschaft

und Klimaschutz

Funded by

- Perfect separation of the fiber matrix
- ✓ High proportion of recycling

# Extensive project pipeline due to attractive framework conditions

Demand is higher than capacity; projects are partly far advanced or have been started procedurally Project status

Project Nr.	Country	Partner/Site	General Terms agreed	Contract / Pre- Contract signed	Building site secured	20% Capital secured	Authorisation in process	Operative Company created	
100 % 1	Germany	Saarland	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$		
SPV 2	Greece	Athen "Thermo Lysi SA "	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
SPV 3	Cech Republic	Prag	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
SPV 4	Germany	Bremen	$\checkmark$		$\checkmark$	$\checkmark$	$\checkmark$	RE	MONDIS®
EXT 5	UK	SUEZ UK	$\checkmark$	$\checkmark$		$\checkmark$	$\checkmark$	C	🤊 suez
SPV 6	Germany	Revalit GmbH, Bayern	$\checkmark$	$\checkmark$		$\checkmark$	$\checkmark$	$\checkmark$	
SPV 7	Germany	Thüringen	$\checkmark$		$\checkmark$	$\checkmark$	$\sim$	Ð	UNITANK
100 % 8	Germany	Hessen oder NRW	$\checkmark$					C	
SPV 9									
SPV 10	DE & Europe	Unitank 2-10	$\checkmark$					æ	UNITANK
SPV 11	Germany	Baden- Würtemberg	$\checkmark$		$\checkmark$	$\checkmark$			
Remarks:		ects represents a se	election, not the complete			rible within the framework			

(2) The order of the projects represents the currently planned realisation sequence. Changes over time are possible within the framework of the individual approval procedures.



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## Attractive plant economics is the enabler for the rapid roll-out



ated plant economics	– operating a	t 20,	000 tonnes p	.a. capacity
Fotal revenues, end-prod	lucts and gate f	ee		EUR ~ 11.5 m
Gate fee	EUR 110/ton	x	20,000 tons	EUR ~ 2.2 m
Steel (+100%,2021)	EUR 300/ton	x	4,000 tons	EUR ~ 1.2 m
Oil (+60%, 2021)	EUR 400/ton	x	4,650 tons	EUR ~ 1.9 m
rCB (+31%, 2021)	EUR 850/ton	x	7,350 tons	EUR ~ 6.2 m
Gas	used	x		
Heat / Energy	used	x		
Direct costs				EUR ~ 1.6 m
OPEX				EUR ~ 3.1 m
EBITDA				EUR ~ 6.8 m
Investment				EUR ~ 40 m
Payback EBITDA basis				~ 5,9 years

### Roll Out breakthrough:

### **NEWS: NEW CONTRACT WITH BASF signed 15.11.2023**

- Goals of the contract:
  - Support the Pyrum Roll Out plan
  - New guaranteed prices for Oil and rCB
- BASF Grants Pyrum a Loan of up to <u>50 Mio. €</u>
- 25 Mio. € of the Loan: are directly available
- 25 Mio. € or the Loan: are available as soon as Pyrum gets 50 Mio. EUR investment in new Pyrum plants.
- What counts in these 50 Mio. € that Pyrum needs to acquire to unlook the 2<sup>nd</sup> tranch of 25 Mio. € from BASF?:
  - Loans from Banks or Investors
  - Bonds
  - · Capital increase
  - Investment from partners in SPVs. Ex.: If Remondis invests 28 Mio. EUR in a Pyrum plant, these 28 Mio. € count in the 50 Mio. €
- Enables to invest <u>100 Mio. €</u> in Plants in the next 3 year!
- Goal is that Pyrum becomes bankable and receives Project financing in the next step

The forward-based information on this slide is shown as an example of a possible future development and is therefore solely for illustrative purposes. Such figures are based on multiple assumptions and there are no agreements entered into to support development illustrated. Such figures are not estimates or forecast and should therefore not be relied upon. Actual figures may therefore deviate materially.



# Pyrum Consolidated Income Statement 1st January – 30th September 2023

### Overview

KPI	9M 2023	9M 2022	$\Delta$ EUR PL	$\Delta$ % PL
Revenues	842	714	128	17.89%
Increase/decrease of finished goods	52	271	-219	
Other own work capitalised	9,828	13,171	-3,343	-25.38%
Total output	10,722	14,156	-3,434	-24.26%
Other operating income	456	1,074	-618	-57.53%
Expenses for materials	9,633	13,068	-3,435	-26.28%
Personnel expenses	3,789	2,999	791	26.36%
Other operating expenses	2,711	2,650	60	2.28%
EBITDA	-4,955	-3,487	-1,468	42.11%
Depreciation, amortisation and write-downs	1,601	2,005	-403	-20.12%
EBIT	-6,556	-5,491	-1,065	19.39%
Other interest and similar income	8	0	7	
Interest and similar expenses	285	151	134	88.80%
Result after taxes	-6,833	-5,642	-1,191	21.12%
Other taxes	20	33	-13	
Net loss for the period	-6,853	-5,675	-1,179	20.77%

Report in TEUR



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# Pyrum Consolidated Balance Sheet (short) 1st January – 30th September 2023

TEUR	9M 2023	2022	Share in capital 9M 2023
Non-current assets			
Non-current intangible assets	5,864	6,492	11.8%
Property, plant, and equipment	37,821	28,759	76.3%
Non-current financial assets	31	37	0.1%
	43,716	35,288	
Current assets			
Inventories	456	389	0.9%
Receivables and other current assets	729	1,406	1.5%
Cash at hand and in bank	4,618	12,725	9.3%
	5,803	14,520	
Deferred expenses	71	49	0.1%
Equity	25,038	31,891	50.5%
thereof accumulated losses	-30,274	-23,421	
Provisions and Accrued Liabilities	3,324	3,114	6.7%
Liabilities	21,228	14,852	42.8%
Total equity and liabilities	49,590	49,857	
Equity capital ratio	50.5%	64.0%	





# Financial highlights of the growth plan upon implementation of the planned roll-out

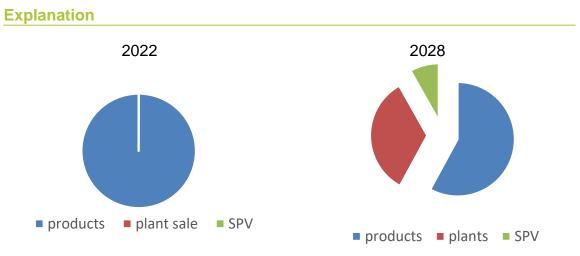
### Economies of scale drive earnings and cash flow

• Income (gross profit + sale of assets + income from investments) increases from EUR 1 million in 2022 to over EUR 50 million in 2028.

Increase is based on three revenue pillars and the scalability of the business model

Loan agreement with BASF for up to EUR 50 Mio. enables kick off for realization of the roll-out plan

- Break-even will be reached in 2025/2026
- EBITDA in 2028 > EUR 20 Mio. plus Income from participations of SPVs> EUR 4 Mio.



- Dillingen I to III reaches full capacity (sales contribution > EUR 9 million)
- First yields from Pyrum's second own plant (Sales contribution approx. EUR 4 million in the first year of the start-up phase)
- · First-time income from the sale of three plants to SPVs
- · SPVs achieve a positive result after a short start-up period
- Sales volumes and prices agreed on a long-term basis. Belowaverage cost increase due to scalability.
- Demand for plants is greater than the actual possible supply.
   => Selection of the most attractive offers for Pyrum



### Investment highlights



Pyrum addresses global environmental problems with revolutionary scalable technology

Addressing the global tire waste problem with a patented pyrolysis solution, recycling rubber into high value products - oil, carbon, gas The Dillingen Plant running on an industrial scale since May '20. Quality of Pyrum's Oil and Carbon proven with thousands of tons of delivered oil. rCB finally in serial production since July/August 2023 Industrial partnerships with BASF (shareholder and long-term offtaker of oil), Michelin, innovatio Continental (Shareholder and offtaker of rCB), Schwalbe, Siemens, UNITANK provide verification and secure basis for rapid growth Two-pillar business model. Recurring revenues from plant ownership and revenues from sale of plants to other operations.

New targets to build 6 plants (3 reactors each) until End of 2026 (was 4 - 6)

